## New! MY TEAM views

Now you can view organizational layers within your company. For example, Jackie Waters is a manager and her direct reports are listed below:

|   | ME | MY TEAM   | МҮ СОМРА                         | INY                                    |  |              | Jackie Waters | Help    |
|---|----|---|----------------------------------|--|--|--------------|---------------|---------|
| shoutouts «   |    |   | TEAM 1:1                         |  | TEAM 3   | 60 FEEDBACK  |               |         |
| Jackie Waters:     A big thank you     to the Green     Tiger team for     pushing the     product ahead of     schedule. |    | 1:1 meetings<br>opportunity<br>coaching, a<br>building. | for feedback,                    | SCHEDULE                               | Request feedback fo<br>on your team from o<br>the company. |              |               |         |
| 6 DAYS AGO  |    | DIREC   | T REPORTS                        | DEPAR                                  | TMENT  | TEAM GOALS   |               |         |
| Joe Jockson:<br>Shoutout to the<br>production &<br>warehouse<br>teams-all<br>invoices shipped<br>this weekend with        |    | PEOPLE  |                                  | GOAL STATUS<br>• Ahead • On Track • Be | NEXT 1:1   | ٥            |               |         |
|   |    |   | ohens, Jennifer<br>tor - HR      | 33%<br>• 0%                            | Thu, Nov 7th<br>1:30pm-2:30pm                              | MEET         |               |         |
| no MMR's. You all<br>rock!<br>9 DAYS AGO  |    |   | tor of Quality                   | 0%<br>50%                              | <b>Fri, Nov 8th</b><br>10:30am-11:30am                     | PREP         |               |         |
|   |    | CFO   | or, Bill                         | 17% 67%                                | Mon, Dec 9th<br>11:00am-12:00pm                            | PREP         |               |         |
|   |    |   | ker, Steve<br>ales and Marketing | • 0%<br>• 0%                           | 100% Tue, Dec 10th<br>1:00pm-2:00pm                        | PREP         |               |         |
| +<br>ittps://demo.insightsapp.net   |    |   | <b>y, Shane</b><br>Brand         |  | You have nothin  | a scheduled. | ⑦ s           | Support |

• Jackie Waters can click on her direct report, Steve Becker's profile and view his direct reports.

| Insights  | ME | MY TEAM   | МҮ СОМРА  | NY   |       | P <sup>2</sup> | Jackie Waters | Help  |
|---|----|---|---|--|-------|----------------|---------------|-------|
| SHOUTOUTS «<br>Joskie Water:<br>A big thank you<br>to the Green<br>Tiger team for<br>pushing the<br>product ahead of<br>schedule.<br>B DATE ARD |    | STEVE'S MARA<br>STEVE'S MARA<br>STEVE'S MARA<br>Preside | Waters  |  |       |                |               |       |
| Shoutout to the production & warehouse teams-all invoices shipped this weekend with no MMR's. You all rock!                                     |    | PEOPLE<br>Chu<br>Inside<br>Gore<br>Territ<br>Mane       | ng, Kacie<br>e Sales Manager<br>don, Chris<br>ory Sales<br>ager<br>son, Joe | RESPONSIBILITIES         GOAL STATUS         0 Ahead • On Track • Behind         0 % | GOALS |                |               |       |
| +   |    |   |   | 50%  |       |                | (?) Su        | pport |

• Jackie Waters can even go one step further down the organizational layers to view Joe Jackson's direct reports.

|  | ME | MY TEAM | MY COMPANY  | 1  |       | P <sup>2</sup> | Jackie Waters | Help   |
|--|----|---------|---|--|-------|----------------|---------------|--------|
| SHOUTOUTS 《<br>Jackie Woters:<br>A big thank you to the Green Tiger team for pushing the product ahead of schedule.<br># DAYS ARD                          |    |         | Joe Jackson<br>Production Manage<br>Re<br>Becker<br>as and Marketing    |  |       |                |               |        |
| Jos jackon:<br>Shoutout to the<br>production &<br>warehouse<br>teams-all<br>invoices shipped<br>this weekend with<br>no MMR's. You all<br>rock<br>DAYS AGO |    | PEOPLE  | ra, Dan<br>tor of Materials<br>al, Randy<br>neer<br>Ibeck, Lisa<br>neer | RESPONSIBILITIES<br>SOAL STATUS<br>D Ahead © On Track © Behind<br>Ox<br>Ox<br>Ox<br>Ox<br>Ox<br>100x | GOALS |                |               |        |
| +  |    |         |   |  |       |                | (?) S         | upport |